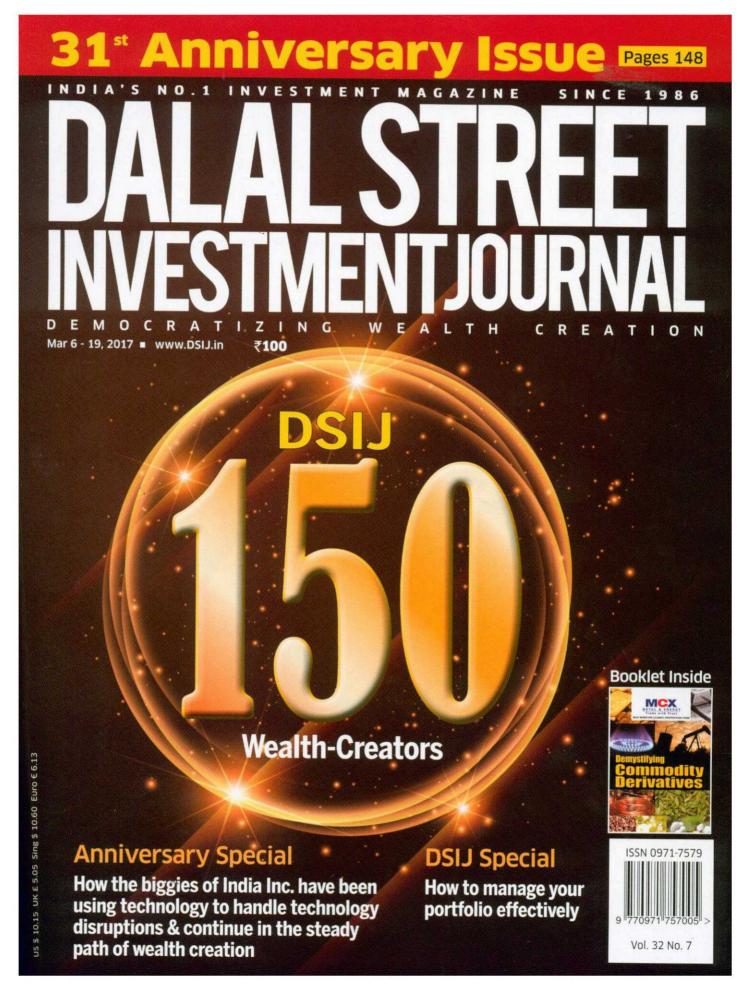
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### Interview



### N. H. Bhansali

CEO- Finance, Strategy & Business Development, Emami



66 Technology is fuelling better collaboration and productivity of people 59

# Can you specifically tell us how technology is helping your company to cut down fixed cost to increase margins?

Adoption of IT in company's value chain has enabled management by exception, sharpened focus on improved stock availability, enhanced order fulfilment and reduced cost of managing complexity. Technology is fuelling better collaboration and

productivity of people within and across functions and higher responsiveness to market needs.

#### How much percentage of your topline goes to company's technological innovations?

Emami is committed to creating an IT-capable business environment adding value to the company's performance. To

achieve this, we will keep on staying invested handsomely in this direction.

## How will manufacturing of FMCG products benefit from adopting new technology going forward?

IT will enable manufacturing to be perfectly in sync with the market demand and drive flexible manufacturing with smaller batch sizes.

### How is Emami using technology to market its product?

Emami is quite active in digital marketing, social media and web presence. Some of the product launches have been initiated with digital marketing and social media.

Technology is fuelling better collaboration and productivity of people within and across functions and higher responsiveness to market needs.